

# Greenwich Associates

Recognizes

## Excellence in Large Corporate Trade Finance



### 2017 Greenwich Excellence Awards for Large Corporate Trade Finance

Among More Than 125 Banks Evaluated, 7 Had Distinctive Quality

#### Asian Trade Finance

**Digital Platform**

Citi  
Standard Chartered Bank

**Effectiveness at Reducing Paperwork**

BNP Paribas

**Speed of Error Correction**

BNP Paribas  
DBS Bank

**Quality of Advice**

BNP Paribas

**Accuracy of Operations**

DBS Bank

**International Network Capabilities**

Citi  
HSBC  
Standard Chartered Bank

#### European Trade Finance

**Digital Platform**

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**Effectiveness at Reducing Paperwork**

\*

**Speed of Error Correction**

UniCredit

**Quality of Advice**

UniCredit

**Accuracy of Operations**

\*

**International Network Capabilities**

Citi  
HSBC

#### U.S. Trade Finance

**Digital Platform**

Wells Fargo

**Effectiveness at Reducing Paperwork**

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**Speed of Error Correction**

BNP Paribas

**Quality of Advice**

Wells Fargo

**Accuracy of Operations**

Wells Fargo

**International Network Capabilities**

Citi

\*Performance evaluations did not yield statistically differentiated providers for this metric.

Based on interviews with 578 Asian, 536 European and 185 U.S. companies actively using trade finance.

The findings reported in this document reflect solely the views reported to Greenwich Associates by the research participants.

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