

Greenwich Associates

Recognizes

Excellence in U.S. Large Corporate Finance



2017 Greenwich Excellence Awards for U.S. Large Corporate Finance

Among More Than 70 Banks Evaluated, 7 Had Distinctive Quality

U.S. Large Corporate Banking

Ease of Doing Business

Bank of America
Merrill Lynch
PNC Bank
TD Bank

Provides Advice

J.P. Morgan
Bank of America
Merrill Lynch

Likelihood to Recommend

Bank of America
Merrill Lynch
J.P. Morgan
PNC Bank

Knowledge of Transaction Banking Needs

Bank of America
Merrill Lynch
Citi
J.P. Morgan

Knowledge of International Banking Needs

Bank of America
Merrill Lynch
Citi
J.P. Morgan

U.S. Large Corporate Cash Management

Ease of Doing Business

Bank of America
Merrill Lynch
PNC Bank
Wells Fargo

Provides Advice

J.P. Morgan

Likelihood to Recommend

Bank of America
Merrill Lynch

Accuracy of Operations

PNC Bank
U.S. Bank

Customer Service

J.P. Morgan
PNC Bank
Wells Fargo

International Product Capability

Citi

Domestic Product Capability

Bank of America
Merrill Lynch

Overall Digital Banking

Bank of America
Merrill Lynch
J.P. Morgan

Based on interviews with 464 corporates with annual revenues of \$2 billion or more for Large Corporate Banking and 548 interviews with corporates with annual revenues of \$2 billion or more for Large Corporate Cash Management.

The findings reported in this document reflect solely the views reported to Greenwich Associates by the research participants. They do not represent opinions or endorsements by Greenwich Associates or its staff.

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