

2018 Greenwich Leaders: Canadian Institutional Investment Management Service

Q2 2019

The 2018 Greenwich Quality Leaders in Canadian Institutional Investment Management Service are J.P. Morgan Asset Management, Phillips, Hager & North Investment Management, and TD Greystone Asset Management. These asset managers have distinguished themselves from competitors by delivering superior levels of client service that help institutional investors achieve their investment goals and objectives.

Greenwich Quality Leaders — 2018



Overall Canadian Institutional Investment Management Service Quality

Investment Manager

J.P. Morgan Asset Management
Phillips, Hager & North Investment Management
TD Greystone Asset Management

Note: Based on interviews with 221 institutional investors. Quality leaders are listed in alphabetical order.

Source: Greenwich Associates 2018 Canadian Institutional Investors Study

Consultants Davis Walmsley and Susan Gould advise our investment management clients in Canada.

METHODOLOGY

Between July and October 2018, Greenwich Associates conducted 221 interviews with senior professionals at the largest tax-exempt funds in Canada, including corporate funds, Canadian subsidiaries of U.S. corporate funds, public sector and provincial funds, endowments, and foundations. Study participants were asked to provide quantitative and qualitative evaluations of their asset managers and investment consultants, including qualitative assessments of those firms soliciting their business and detailed information on important market trends.

© 2019 Greenwich Associates, LLC. All rights reserved. Javelin Strategy & Research is a subsidiary of Greenwich Associates. No portion of these materials may be copied, reproduced, distributed or transmitted, electronically or otherwise, to external parties or publicly without the permission of Greenwich Associates, LLC. Greenwich Associates', Competitive Challenges', Greenwich Quality Index', Greenwich ACCESS™, and Greenwich Reports' are registered marks of Greenwich Associates, LLC. Greenwich Associates may also have rights in certain other marks used in these materials.

The Greenwich Quality LeaderSM and Greenwich Share LeaderSM designations are determined entirely by the results of the interviews described above and do not represent opinions or endorsements by Greenwich Associates or its staff. Such designations are a product of numerical scores in Greenwich Associates' proprietary studies that are generated from the study interviews and are based on a statistical significance confidence level of at least 80%. No advertising, promotional or other commercial use can be made of any name, mark or logo of Greenwich Associates without the express prior written consent of Greenwich Associates.

