

# Trends of Buy-Side Trading Desk Spending

March 20, 2020

Executive Summary:

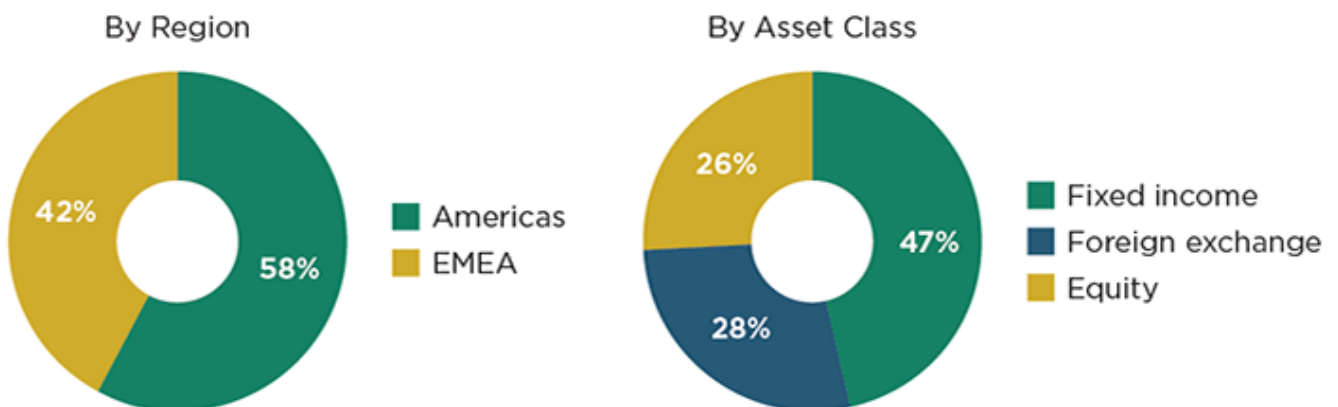


The buy side trading desk increased its spend by 4% in 2019. Despite making up only 38% of total spend, technology plays a critical role on all fixed income, FX and equity trading desks.

Methodology:

In Q4 2019, Greenwich Associates interviewed 349 buy-side traders in the Americas and EMEA working on equity, fixed-income or FX trading desks. Respondents were asked a series of questions focusing on changes in market structure issues across asset classes, trading desk budgets and staffing, as well as technology usage, including OMS, EMS and TCA tools.

## RESPONDENTS



Note: Based on 349 respondents.

Source: Greenwich Associates 2019 Market Structure and Trading Technology Study

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