

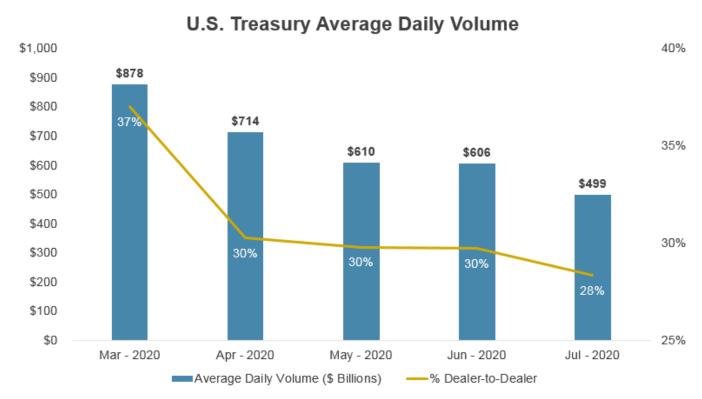
The Eerie Calm in U.S. Treasury Markets

July 30, 2020

Trading volumes in U.S. Treasury (UST) markets hit records in March. For the week ending March 6, the average daily volume (including coupons and bills, but not TIPS) was \$1.025 trillion per day (\$997 per day for only coupons) — a record. On March 9, the ICE BofAML MOVE Index that tracks UST market volatility hit 164—yet another record.

The volume (and volatility) was a boon for dealer trading desks, UST trading platforms, market makers, and everyone else that makes money on turnover. Bank earnings proved just that, with J.P. Morgan, for instance, reporting its bond trading operation (which handles more than just UST) posting revenue of \$7.3 billion for the quarter.

Further, all of the major UST trading platforms posted record volumes in March — Bloomberg, CME BrokerTec, FENICS UST, MarketAxess, Nasdaq, and Tradeweb. A strong rising tide that lifted all boats.



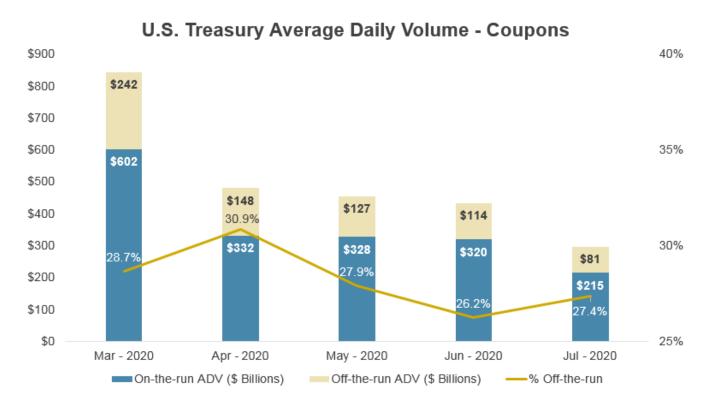
Note: Notional volumes in USD. Dealer-to-dealer volume is trading between primary dealers as reported to the New York Federal Reserve. Includes coupons and bills. Does not include TIPS.

Source: Greenwich MarketView, New York Federal Reserve.

A Sudden Halt to Record Volume, Volatility

But now, four months later as we enter August, UST markets are eerily calm—some would say dead. This is an odd turn of events, given the level of uncertainty that still exists in the world and in the markets. In contrast to that \$1 trillion dollar week in March, ADV for the week ending July 17th is only \$424 billion. Coupon volumes on their own show an even more dramatic drop to only \$251 billion a day that same week—a quarter of the activity seen in early March.

Volatility has also followed suit, with the MOVE Index down nearly 70% averaging roughly 52 in July (which played a part in depressed interest rate derivative volumes as well). It is also worth noting that dealer-to-dealer activity as a percentage of total volume is also down, as is trading in off-the-runs.



Note: Notional volumes in USD. Includes only coupons. Does not include bills and TIPS.

Source: Greenwich MarketView, FINRA.

It does not appear that market volumes are back to normal either—they are actually below normal in most cases. So what's going on?

What's Causing Quieter Markets?

To start, there is a people element. I know it might seem overly simplistic, but many market participants haven't, until now, taken any vacation since the holiday season back in December. Market craziness, a need to show productivity working from home, a massive jump in unemployment, and a fear of traveling caused spring break, Memorial Day and 4th of July plans to all get scrapped.

The result is a burned out market that is finally taking some time off—some voluntarily, some because

regulations say they must. And while algorithms certainly drive a lot of trading volume these days, people are still at the controls.

Then there is the Fed, which just <u>committed to keeping their emergency programs open</u> through the end of the year. As <u>our research recently pointed out</u>, the Fed's volume contribution to the market at this point is pretty small—less than 1% down from 6% in March.

But the Fed's role in quiet markets is more than just their (lack of) buying activity. Rates are historically low, and Chairman Powell has made it clear they will be sure they stay that way for the foreseeable future. Market participants are already positioned as such, reducing the short-term need to trade in some cases.

And then there are the market makers. Conversations with market participants tell us that some of the smaller firms with UST market-making strategies have pulled out of the market after being caught off guard in March. The reduced use of central limit order book markets (also pointed out in recent research) further reflects a pullback in market-maker activity. (It is worth noting, conversely, that dealer-to-client e-trading via RFQ has rebounded nicely). And lastly, reduced volatility reduces profit opportunities for market makers, which in turn reduces volumes, which further reduces the opportunity profit—and on and on it goes.

Markets are Prepared for a Bumpier Road

Now, all that said, we shouldn't get complacent. Summer vacations (or staycations this year) will come to an end, and when they do, the U.S. election will take center stage, as will reports on COVID vaccine human trial progress. The Fed will have to start paring back its Treasury holdings eventually, which could also roil markets if any changes in that regard are unexpected.

To say that the trajectory of the virus and its impact on the economy remain uncertain is an understatement. Markets will roar back in time, but the obvious question is when? Regardless of that timing, however, we can rest assured that the market's infrastructure can handle it and the liquidity picture will look much better than it did in early March, now that the Fed has made it clear they will tolerate nothing less.

www.greenwich.com | ContactUs@greenwich.com

Coalition Greenwich, a division of CRISIL, an S&P Global Company, is a leading global provider of strategic benchmarking, analytics and insights to the financial services industry.

We specialize in providing unique, high-value and actionable information to help our clients improve their business performance.

Our suite of analytics and insights encompass all key performance metrics and drivers: market share, revenue performance, client relationship share and quality, operational excellence, return on equity, behavioral drivers, and industry evolution.

About CRISIL

CRISIL is a leading, agile and innovative global analytics company driven by its mission of making markets function better. It is majority owned by S&P Global Inc., a leading provider of transparent and independent ratings, benchmarks, analytics, and data to the capital and commodity markets worldwide.

CRISIL is India's foremost provider of ratings, data, research, analytics, and solutions with a strong record of growth, culture of innovation, and global footprint.

It has delivered independent opinions, actionable insights and efficient solutions to over 100,000 customers through businesses that operate from India, the U.S., the U.K., Argentina, Poland, China, Hong Kong, and Singapore.

For more information, visit www.crisil.com

Disclaimer and Copyright

This Document is prepared by Coalition Greenwich, which is a part of CRISIL Ltd, an S&P Global company. All rights reserved. This Document may contain analysis of commercial data relating to revenues, productivity and headcount of financial services organisations (together with any other commercial information set out in the Document). The Document may also include statements, estimates and projections with respect to the anticipated future performance of certain companies and as to the market for those companies' products and services.

The Document does not constitute (or purport to constitute) an accurate or complete representation of past or future activities of the businesses or companies considered in it but rather is designed to only highlight the trends. This Document is not (and does not purport to be) a comprehensive Document on the financial state of any business or company. The Document represents the views of Coalition Greenwich as on the date of the Document and Coalition Greenwich has no obligation to update or change it in the light of new or additional information or changed circumstances after submission of the Document.

This Document is not (and does not purport to be) a credit assessment or investment advice and should not form basis of any lending, investment or credit decision. This Document does not constitute nor form part of an offer or invitation to subscribe for, underwrite or purchase securities in any company. Nor should this Document, or any part of it, form the basis to be relied upon in any way in connection with any contract relating to any securities. The Document is not an investment analysis or research and is not subject to regulatory or legal obligations on the production of, or content of, investment analysis or research.

The data in this Document may reflect the views reported to Coalition Greenwich by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Coalition Greenwich compiles the data received, conducts statistical analysis and reviews for presentation purposes to produce the final results.

THE DOCUMENT IS COMPILED FROM SOURCES COALITION GREENWICH BELIEVES TO BE RELIABLE. COALITION GREENWICH DISCLAIMS ALL REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, WITH RESPECT TO THIS DOCUMENT, INCLUDING AS TO THE VALIDITY, ACCURACY, REASONABLENESS OR COMPLETENESS OF THE INFORMATION, STATEMENTS, ASSESSMENTS, ESTIMATES AND PROJECTIONS, ANY WARRANTIES OF

MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARISING OUT OF THE USE OF ALL OR ANY OF THIS DOCUMENT. COALITION GREENWICH ACCEPTS NO LIABILITY WHATSOEVER FOR ANY DIRECT, INDIRECT OR CONSEQUENTIAL LOSS OR DAMAGE OF ANY KIND ARISING OUT OF THE USE OF ALL OR ANY OF THIS DOCUMENT.

Coalition Greenwich is a part of CRISIL Ltd, an S&P Global company. ©2024 CRISIL Ltd. All rights reserved.