



# 2020 European, Asian, and Japanese Convertibles

February 1, 2021

Executive Summary:

This report provides detailed information from Europe, Asia and Japan-based convertibles investors including helpful benchmark data such as:

- Use of multi-dealer platforms for convertible trading
- Concentration of convertibles trading
- Weighting of key drivers in allocating secondary convertibles volume
- Key factors in broker selection

Methodology:

This report provides detailed information on convertible activity according to Europe, Asia and Japan-based convertibles investors. Research is based on in-person and telephone interviews with 81 total institutions in the 2020 Study.

The data in this report is based upon aggregated results from individuals participating in the study.



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[www.greenwich.com](http://www.greenwich.com) | [ContactUs@greenwich.com](mailto:ContactUs@greenwich.com)

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