2023 Highlights from Institutional Investors in Germany

2023 German Institutional Investors Study

July 19, 2024

Executive Summary:

Review 2023 Highlights from Institutional Investors in Germany. Topics covered include information on Key Challenges Facing Institutional Investors, Pension Funding Levels, Factors Influencing Manager Selection Decisions, Current and Projected Impact of ESG, Global Institutional Consultant Intermediation, Internal vs. External Management, and more.

Methodology:

During 2023, Coalition Greenwich conducted in-depth interviews with 103 key decision-makers at the largest German institutional investors.

The 25th annual research study covers the largest German corporate, public, and industry-wide defined benefit, defined contribution and hybrid pension funds, banks (including Sparkassen in Germany), foundations and churches, insurance and reinsurance companies, sovereign pension reserve funds and other non-pension institutional investors including official institutions, central banks, monetary authorities, sovereign wealth funds, and supra-nationals.

For all markets, interviewed institutional investors have externally-managed assets of over €100 million.

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