

# 2015 Fixed Income Investors - United States Emerging Markets - Latin America

August 19, 2015

Executive Summary:

This report provides detailed information from Emerging Markets Fixed-Income investors in Latin America, including helpful benchmark data such as:

- Trading volume
- Assets under management
- Electronic trading activity
- Product usage information

Graphic slides include:

- Total Trading Volume – Distribution by Type of Investor
- Total Trading Volume – Distribution by Country
- Total Trading Volume – Distribution by Product
- Electronic Trading Activity – Emerging Market Fixed-Income
- Use of Emerging Markets Fixed-Income Products
- Use of G3-denominated Products
- Use of G3-denominated Products, cont'd
- Use of Local Currency Sovereign Products and Interest Rate Derivatives
- Use of Local Currency Sovereign Products and Interest Rate Derivatives, cont'd
- Use of Local Currency Sovereign Products and Interest Rate Derivatives, cont'd 2
- Use and Expected Use of Non-Bank Liquidity Providers
- Average Number of Dealers Used
- Concentration of Business – EM Rates
- Volume Allocation Factors
- Use of Dealers' Research
- Research Allocation Factors

Methodology:

Research is based on personal interviews conducted from February and April 2015 with 197 respondents. The data in this report is based upon aggregated results from individuals participating in the study.

Buy-side institutional investors were asked to provide quantitative and qualitative evaluations of the dealers they use as well as detailed information on important market trends.

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