



# Investment Consulting Trends | 2016 Research with Canadian Institutional Investors

## Key Trends in the Canadian Institutional Investment Consulting Business

April 27, 2017

### Executive Summary:

This report provides detailed information on investment consultant usage globally. Review the market position of leading firms, including those consultants most frequently considered for a new assignment.

### Methodology:

This research is based on personal interviews conducted from July through October 2016 with 214 of the largest tax-exempt funds in Canada. Total assets exceed \$1 trillion.

Senior fund professionals were asked to provide quantitative and qualitative evaluations of their investment managers, qualitative assessments of those managers soliciting their business, and detailed information on important market trends.



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